

Request for Proposals (RFP)

The provision of International Association of Classification Societies (IACS) approved welding certification services to a company, Abdallah Auto Engineering (Pty) Ltd, supported by the CSIR

RFP No. 1009/26/07/2022

Date of Issue	Tuesday, 05 July 2022	
Closing Date	Friday, 26 July 2022 @ 16h30	
Optional briefing session	Date: Thursday, 14 July 2022 Time: 12h00 – 13h00 Place: Online - Zoom Link: https://zoom.us/j/93971779572	
Place of Submissions	Electronically at tender@csir.co.za Mail size is 25MB, send multiple emails when exceeded	
Enquiries	Strategic Procurement Unit	E-mail: tender@csir.co.za
CSIR business hours	08h00 – 16h30	
Category	Professional	

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SECTION A – TECHNICAL INFORMATION

1 INTRODUCTION

The Council for Scientific and Industrial Research (CSIR) is one of the leading scientific research and technology development organisations in Africa. In partnership with national and international research and technology institutions, CSIR undertakes directed and multidisciplinary research and technology innovation that contributes to the improvement of the quality of life of South Africans. The CSIR's main site is in Pretoria while it is represented in other provinces of South Africa through regional offices.

2 BACKGROUND

The Aerospace Industry Support Initiative (AISI) is an initiative of the Department of Trade and Industry and competition (the dtic), hosted by the CSIR.

The Marine Manufacturing, Associated Services and Other Manufacturing Industries Supplier Development Programme, hereafter referred to as “the Programme”, was launched in 2019. The aim of the Programme is to assist the competitiveness of suppliers in the ship- and boat-building, maintenance and repair, and associated services to increase their presence within the global and local supply chain in terms of marine certifications and accreditations as well as technology enhancements. The assistance will enable beneficiaries to better respond to designated public procurements in the ship- and boat- building industry

3 INVITATION FOR PROPOSAL

Proposals are hereby invited for the provision of IACS approved welding certification services at Abdallah Auto Engineering (Pty) Ltd based in Saldanha Bay (Western Cape). The details of the welding certifications and provision of Preliminary Welding Procedure Specifications (pWPS's), Welding Procedure Specifications (WPS's), Welding Procedure Qualification Records (WPQR's) and Welder Qualification Certificates (WQC's) required are listed in the section below. All welding procedures and welder qualification certifications are to be overseen by an IACS Member Surveyor and certified by an IACS member classification society. All samples should be tested according to IACS rules and where applicable at a SANAS accredited laboratory

4 PROPOSAL SPECIFICATION

All proposals are to be submitted in a format specified in this enquiry (if applicable). However, tenderers are welcome to submit additional/alternative proposals over and above the originally specified format.

Company Name	Services Required
<p>Abdallah Auto Engineering (Pty) Ltd Location: Saldanha Bay Total Employees: 5 Operations: Ship repair company specialising in steel fabrication and manufacturing. The company also operates within other industries.</p>	<p>IACS approved and certified Welding Procedure Specification and Welding Procedure Qualification Records to IACS (EN ISO) requirements as well as Welder Qualification Testing (2 x Welders) to Class requirements,</p> <ol style="list-style-type: none"> 1) Welding Procedure qualification and endorsement- SMAW / MMA (111) S355 J2 (EH 36), 2G (PC) & 3G (PF) WPS & PQR – Butt & Fillet <ul style="list-style-type: none"> Welder Qualification test (2x)- <ul style="list-style-type: none"> • SMAW / MMA (111) S355 J2 (EH 36) 3G (PF) & 4G (PE) 2 x Welder Qualification Tests – Butt • SMAW / MMA (111) S355 J2 (EH 36) 3F (PF) & 4F (PD) 2 x Welder Qualification Tests – Fillet 2) Welding Procedure qualification and endorsement- FCAW (136) S355 J2 (EH 36) 2G (PC) & 3G (PF) WPS & PQR – Butt & Fillet <ul style="list-style-type: none"> Welder Qualification test (2x)- <ul style="list-style-type: none"> • FCAW (136) S355 J2 (EH 36) 3G (PF) & 4G (PE) – Butt • FCAW (136) S355 J2 (EH 36) 3F (PF) & 4F (PD) – Fillet 3) Pre-test skill assessment <ul style="list-style-type: none"> • All welding candidates to undergo a pre-test skills assessment prior to each procedure (including materials to be used during this assessment)

Beneficiary information: Only one suitable classification society certification will be selected based on availability and budget.

- For the welding procedures, the bidding organisation is responsible for all requirements needed to complete the listed welding procedure certifications (except for the welders). Workshop facilities will be supplied by Abdallah Auto Engineering (Pty) Ltd. Resources might be sourced from within the bidding organisation itself or subcontracted. Resources which are to be subcontracted by the bidding organization should explicitly be stated as explained below.

- Requirements to complete the welding procedure certifications include:
 - A suitably qualified welding engineer to issue pWPS's.
 - The services of a suitably accredited NDT testing service company and material testing lab to perform all required testing.
 - Acquiring the services of an IACS Member Classification Society Surveyor(s) to witness, attend and endorse the qualification testing program.
 - The proposal should include separate pricing for the IACS member Classification Societies (Lloyd's Register, Bureau Veritas and/or DNV).
 - The proposal should include a quote from at least one (or all three) of the IACS member Classification Societies.
 - The choice of which classification society is employed will be based on budget considerations.
 - All required travel costs, in line with the CSIR's travel policy,
 - Services and equipment, materials and consumables required by all parties to finally issue the IACS approved WPS's and WPQR's.

- For the welder qualification testing and certification, the bidding organization is responsible for all requirements needed to complete the listed welder qualification certifications. Workshop facilities will be supplied by Abdallah Auto Engineering (Pty) Ltd. Resources might be sourced from within the bidding organisation itself or subcontracted. Resources which are to be subcontracted by the bidding organization should explicitly be stated.

- Requirements to complete the welder testing and certification includes:
 - IACS or Class approved 3rd party inspector to issue IACS approved WQC's.
 - The services of a suitably accredited NDT Testing Service Company & Material Testing Lab to perform all required testing.
 - Acquiring the services of IACS Member Classification Society Surveyor(s) to witness, attend and endorse the welder qualification testing.
 - All other required travel costs, in line with the CSIR's travel policy.
 - Services and equipment, materials and consumables required to finally issue the IACS approved WQC's.

- The bidding organization is to provide itemised pricing for all requirements up to issuance of the listed certifications separately, including:
 - Services of Class Societies (specifically Lloyd's Register, Bureau Veritas, and DNV) and any associated costs.
 - All Base Materials, Filler Materials, Gas, Consumables and Welding equipment for welding procedure certification and welder qualification tests.
 - Calibration of machines if required.
 - All non-destructive testing (NDT) and Mechanical Testing at an approved laboratory.
 - Full documentation: pWPS's, WPS's, WPQR's, WQC's with all supporting documents. Certification by Classification Society, Welding Engineer and any other required approvals. Documents to be issued to IACS (EN ISO) requirements.
 - Any other costs of the bidder or subcontractors to deliver the services required.

Please note that:

- Separate pricing is required for the services of each of the Classification Societies (specifically Lloyd's Register, Bureau Veritas and DNV) and each subcontracted entity.
- If more than one quote for the IACS services is submitted with the tender, only

one suitable classification society certification will be selected based on availability and budget.

- Each subcontracting entity is to provide B-BBEE status.
- Separate pricing is required for the provision welding procedure certifications and welder qualification testing and certification.

5 FUNCTIONAL EVALUATION CRITERIA

5.1 The evaluation of the functional/technical detail of the proposal will be based on the following criteria: **(See Annexure A)**

- Organisational experience - Demonstrable track record that the bidder has managed a IACS welding procedure related project.
- Recent examples and case studies – Proof that the service provider is currently (or has recently) successfully managed, implemented, and completed an IACS (or related) welding project (include contactable references and explain in narrative).
- Staff experience - Demonstration of capacity and experience to fulfil the requirements of the scope, including accreditation by recognised bodies. CVs of project team members to be included, highlighting qualifications, expertise and experience in approving and certification of
 - Welding Procedure Specification and Welding Procedure Qualification Records to IACS (EN ISO) requirements.
 - Welder Qualification Certification to IACS (EN ISO) requirements.
 - A certified SAIW Level 2 Senior Welding Inspector and/or Welding Engineering degree to draw up WPS,
- Project plan - A detailed project plan should be provided with clear timelines and milestones.

EVALUATION CRITERIA	WEIGHTING
	%
Organisational Experience	30
Recent examples and case studies	30
Staff experience	30
Detailed Project Plan	10
Total	100

5.2 Proposals with functionality / technical points of less than the pre-determined minimum overall percentage of 70% and less than 50% on any of the individual criteria will be eliminated from further evaluation.

5.3 Refer to Annexure A for the scoring sheet that will be used to evaluate functionality.

Please note:

- **Bidders should provide a brief narrative to explain how the provided evidence addresses each of the functional evaluation criteria and how it relates to the scoring sheet provided in Annexure A.**
 - **Explain how the qualifications of the welding engineer qualify them to draw up WPS's**
 - **Expand on how the testing laboratory is appropriate for Classification Society Approval or the welding procedure and welder qualification certifications**
- **Bidders should provide evidence that they have been involved or managed projects where an IACS member issued both welding procedures as well as welder qualification certifications.**
 - **References to IACS member websites could be submitted as evidence**

6 ELIMINATION CRITERIA

Proposals will be eliminated under the following conditions:

- Submission after the deadline.
- Proposals submitted at the incorrect location; and
- National Treasury restricted suppliers

- Failure to provide proof of qualifications, accreditations and/or affiliation demonstrating that the bidder (or a subcontracted entity) is
 - A certified SAIW Level 2 Senior Welding Inspector and/or Welding Engineering degree to draw up WPS (or IACS equivalent),
 - SANAS (or equivalent) testing facilities to perform all required accredited testing required to issue all required certifications (indicate in narrative which facilities will be used), and
 - Proof that a quotation was received from an IACS Member Classification Society/Societies (and associated IACS Member Surveyor/Surveyors) for approval of pWPS, WPS and WPQR and WQC's (i.e., for approval of the procedure and the welder certifications)

7 NATIONAL TREASURY CENTRAL SUPPLIER DATABASE (CSD) REGISTRATION

Before any negotiations will start with the winning bidder it will be required from the winning bidder to:

- be registered on National Treasury's Central Supplier Database (CSD). Registrations can be completed online at: www.csd.gov.za;
- provide the CSIR of their CSD registration number; and
- provide the CSIR with a certified copy of their B-BBEE certificate. If no certificate can be provided, no points will be scored during the evaluation process. (RSA suppliers only)

SECTION B – TERMS AND CONDITIONS

8 VENUE FOR PROPOSAL SUBMISSION

All proposals must be submitted:

- **Electronically at tender@csir.co.za**
- **Email may be sent in parts if it exceeds 25MB**

9 TENDER PROGRAMME

The tender program, as currently envisaged, incorporates the following key dates:

- Issue of tender documents: 05 July 2022
- Optional briefing session: 14 July 2022
- Closing date of queries: 20 July 2022
- Closing / submission Date: 26 July 2022
- Estimate appointment date of successful tenderer: 1 year

10 SUBMISSION OF PROPOSALS

10.1 All proposals are to be clearly marked with RFP number and the name of the tenderer. No open proposals will be accepted. Proposals must consist of two parts, clearly marked:

PART 1: Technical Proposal: RFP No- 1009-26-07-2022

PART 2: Pricing Proposal, B-BBEE and other Mandatory Documentation:
RFP No- 1009-26-07-2022

10.2 Proposals submitted by companies must be signed by a person or persons duly authorised.

10.3 The CSIR will award the contract to qualified tenderer(s)' whose proposal is determined to be the most advantageous to the CSIR, taking into consideration the technical (functional) solution, price and B-BBEE.

11 DEADLINE FOR SUBMISSION

Proposals shall be submitted at the address mentioned above no later than the closing date of Tuesday, 26 July 2022 during CSIR's business hours. The CSIR business hours are between 08h00 and 16h30.

Where a proposal is not received by the CSIR by the due date and stipulated place, it will be regarded as a late tender. Late tenders will not be considered.

12 AWARDING OF TENDERS

12.1 Awarding of tenders will be published on CSIR's e-tender website. No regret letters will be sent out.

13 EVALUATION PROCESS

13.1 Evaluation of proposals

All proposals will be evaluated by an evaluation team for functionality, price and B-BBEE. Based on the results of the evaluation process and upon successful negotiations, the CSIR will approve the awarding of the contract to successful tenderers.

A two-phase evaluation process will be followed.

- The first phase includes evaluation of **elimination** and **functionality criteria**.
- The second phase includes the evaluation of **price** and **B-BBEE** status.

Pricing Proposals will only be considered after the functionality phase has been adjudicated and accepted. Only proposals that achieved the specified minimum qualification scores for functionality will be evaluated further using the preference points system.

13.2 Preference points system

The 80/20 preference point system will be used where 80 points will be dedicated to price and 20 points to B-BBEE status. If all tenders received are more than R50m, the proposal will be cancelled and re-issued.

14 PRICING PROPOSAL

- 14.1 Pricing proposal must be cross-referenced to the sections in the Technical Proposal. Any options offered must be clearly labelled. Separate pricing must be provided for each option offered to ensure that pricing comparisons are clear and unambiguous.
- 14.2 Price needs to be provided in South African Rand (excl. VAT), with details on price elements that are subject to escalation and exchange rate fluctuations clearly indicated.
- 14.3 Price should include additional cost elements such as freight, insurance until acceptance, duty where applicable.
- 14.4 Only firm prices* will be accepted during the tender validity period. Non-firm prices** (including prices subject to rates of exchange variations) will not be considered.

**Firm price is the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax which, in terms of a law or regulation is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;*

***Non-firm price is all prices other than "firm" prices.*

- 14.5 Payment will be according to the CSIR Payment Terms and Conditions.

15 VALIDITY PERIOD OF PROPOSAL

Each **proposal** shall be valid for a minimum period of three (3) months calculated from the closing date.

16 APPOINTMENT OF SERVICE PROVIDER

- 16.1 The contract will be awarded to the tenderer who scores the highest total number of points during the evaluation process, except where the law permits otherwise.
- 16.2 Appointment as a successful service provider shall be subject to the parties agreeing to mutually acceptable contractual terms and conditions. In the event of the parties failing to reach such an agreement CSIR reserves the right to appoint an alternative supplier.
- 16.3 Awarding of contracts will be announced on the National Treasury website and no regret letters will be sent to unsuccessful bidders.

17 ENQUIRIES AND CONTACT WITH THE CSIR

Any enquiry regarding this RFP shall be submitted in writing to CSIR at tender@csir.co.za with **"RFP No-1009-26-07-2022 – "The provision of International Association of Classification Societies (IACS) approved welding certification services to a company, Abdallah Auto Engineering (Pty) Ltd, supported by the CSIR"** as the subject.

Any other contact with CSIR personnel involved in this tender is not permitted during the RFP process other than as required through existing service arrangements or as requested by the CSIR as part of the RFP process.

18 MEDIUM OF COMMUNICATION

All documentation submitted in response to this RFP must be in English.

19 COST OF PROPOSAL

Tenderers are expected to fully acquaint themselves with the conditions, requirements, and specifications of this RFP before submitting proposals. Each tenderer assumes all risks for resource commitment and expenses, direct or indirect, of proposal preparation and participation throughout the RFP process. The CSIR is not responsible directly or indirectly for any costs incurred by tenderers.

20 CORRECTNESS OF RESPONSES

- 20.1 The tenderer must confirm satisfaction regarding the correctness and validity of their proposal and that all prices and rates quoted cover all the work/items specified in the RFP. The prices and rates quoted must cover all obligations under any resulting contract.
- 20.2 The tenderer accepts that any mistakes regarding prices and calculations will be at their own risk.

21 VERIFICATION OF DOCUMENTS

- 21.1 Tenderers should check the numbers of the pages to satisfy themselves that none are missing or duplicated. No liability will be accepted by the CSIR in regard to anything arising from the fact that pages are missing or duplicated.
- 21.2 An electronic copy of each proposal must be submitted.
- 21.3 Pricing schedule and B-BBEE credentials should be submitted with the proposal, but as a separate document and no such information should be available in the technical proposal.

22 SUB-CONTRACTING

- 22.1 A tenderer will not be awarded points for B-BBEE status level if it is indicated in the tender documents that such a tenderer intends sub-contracting more than **25%** of the value of the contract to any other enterprise that does not qualify for at least the points that such a tenderer qualifies for unless the intended sub-contractor is an exempted micro-enterprise that has the capability and ability to execute the sub-contract.
- 22.2 A tenderer awarded a contract may not sub-contract more than **25%** of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an exempted micro-enterprise that has the capability and ability to execute the sub-contract.

23 ENGAGEMENT OF CONSULTANTS

The consultants will only be remunerated at the rates:

- 23.1 Determined in the "Guideline for fees", issued by the South African Institute of Chartered Accountants (SAICA); or
- 23.2 Set out in the "Guide on Hourly Fee Rates for Consultants", by the Department of Public Service and Administration (DPSA); or
- 23.3 Prescribed by the body - regulating the profession of the consultant.

24 TRAVEL EXPENSES

24.1 All travel expenses for the CSIR's account, be it directly via the CSIR's travel agent or indirectly via reimbursements, must be in line with the CSIR's travel policy. The following will apply:

- 24.1.1 Only economy class tickets will be used.
- 24.1.2 A maximum of R1400 per night for accommodation, dinner, breakfast and parking will be allowed.
- 24.1.3 No car rentals of more than a Group B will be accommodated.

25 ADDITIONAL TERMS AND CONDITIONS

25.1 A tenderer shall not assume that information and/or documents supplied to CSIR, at any time prior to this request, are still available to CSIR, and shall consequently not make any reference to such information document in its response to this request.

25.2 Copies of any affiliations, memberships and/or accreditations that support your submission must be included in the tender.

25.3 In case of a proposal from a joint venture, the following must be submitted together with the proposal:

- Joint venture Agreement including a split of work signed by both parties;
- The original or certified copy of the B-BBEE certificate of the joint venture;
- The Tax Clearance Certificate of each joint venture member;

- Proof of ownership/shareholder certificates/copies; and
- Company registration certificates.

25.4 An omission to disclose material information, a factual inaccuracy, and/or misrepresentation of fact may result in the disqualification of a tender, or cancellation of any subsequent contract.

25.5 Failure to comply with any of the terms and conditions as set out in this document will invalidate the Proposal.

26 CSIR RESERVES THE RIGHT TO

26.1 Extend the closing date;

26.2 Verify any information contained in a proposal;

26.3 Request documentary proof regarding any tendering issue;

26.4 Give preference to locally manufactured goods;

26.5 Appoint one or more service providers, separately or jointly (whether or not they submitted a joint proposal);

26.6 Award this RFP as a whole or in part;

26.7 Cancel or withdraw this RFP as a whole or in part.

27 DISCLAIMER

This RFP is a request for proposals only and not an offer document. Answers to this RFP must not be construed as acceptance of an offer or imply the existence of a contract between the parties. By submission of its proposal, tenderers shall be deemed to have satisfied themselves with and to have accepted all Terms & Conditions of this RFP. The CSIR makes no representation, warranty, assurance, guarantee or endorsements to the tenderer concerning the RFP, whether with regard to its accuracy, completeness or otherwise and the CSIR shall have no liability towards the tenderer or any other party in connection therewith.

DECLARATION BY TENDERER

Only tenderers who completed the declaration below will be considered for evaluation.

RFP No:1009-26-07-2022

I hereby undertake to render services described in the attached tender documents to CSIR in accordance with the requirements and task directives/proposal specifications stipulated in RFP No-1009-26-07-2022 at the price/s quoted. My offer/s remains binding upon me and open for acceptance by the CSIR during the validity period indicated and calculated from the closing date of the proposal.

I confirm that I am satisfied with regards to the correctness and validity of my proposal; that the price(s) and rate(s) quoted cover all the services specified in the proposal documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.

I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this proposal as the principal liable for the due fulfilment of this proposal.

I declare that I have no participation in any collusive practices with any tenderer or any other person regarding this or any other proposal.

I accept that the CSIR may take appropriate actions, deemed necessary, should there be a conflict of interest or if this declaration proves to be false.

I confirm that I am duly authorised to sign this proposal.

NAME (PRINT)

CAPACITY

SIGNATURE

NAME OF FIRM

DATE

WITNESSES	
1
2
DATE:	

28 ANNEXURE A

Competence	Criterion	Key Aspects of Criterion	Points
Organisational Experience [30%]	Demonstrable track record that the bidder has managed a IACS welding procedure related project. (Please provide evidence and explain in narrative).	Bidder has more than 8 years' experience in managing the implementation and qualification of IACS related welding procedure(s)	10
		Bidder has 5 to 8 years' experience in managing the implementation and qualification of IACS related welding procedure(s).	8
		Bidder has 1 to 5 years' experience in managing the implementation and qualification of IACS related welding procedure(s)	7
		Bidder has no experience in the implementation and qualification of IACS related welding procedure(s) but has more than 5 years of experience of welding procedure qualification and implementation for other welding procedures (such as ASME)	5
		Bidder has no experience in the implementation and qualification of IACS related welding procedure(s) and no alternative experience in welding procedure qualification and implementation for other welding procedures (such as ASME))	0
Recent and case studies [30%]	Proof that the service provider is currently (or has recently) successfully managed, implemented and completed an IACS or related welding project (include contactable references and explain in narrative).	Bidder was responsible for the implementation, qualification, and certification of 10 or more successful <i>welding procedure to IACS as well as welder certifications</i> in the last three years	10
		Bidder was responsible for implementation, qualification and certification of 5 to 10 successful <i>welding procedure to IACS as well as welder certifications</i> in the last three years	8
		Bidder was responsible for the implementation, qualification and certification of 1 to 5 successful <i>welding procedure as well as welder certifications to IACS</i> in the last three years	7
		Bidder was responsible for the implementation, qualification, and certification of more than 7 successful <i>welding procedure as well as welder certifications to other welding procedures (such as ASME)</i> in the last three years.	5
		Bidder has no experience in the implementation, qualification and certification of IACS related welding procedure(s) and no alternative experience in welding procedure qualification and implementation for other welding procedures (such as ASME)	0
Staff experience [30%]	Demonstration of capacity and experience to fulfill the requirements of the scope, including accreditation by recognised bodies (attach CVs).	Adequate capacity and experience to fulfill the requirements of the scope. Personnel are qualified and have more than 10 years' relevant experience	10
		Adequate capacity and experience to fulfill the requirements of the scope. Personnel are qualified and have 6-10 years' relevant experience	7
		Adequate capacity and experience to fulfill the requirements of the scope. Personnel are qualified and have 3-5 years' relevant experience.	5

Competence	Criterion	Key Aspects of Criterion	Points
		Inadequate capacity and experience to fulfill the requirements of the scope. Personnel are unqualified and/or have less than 3 years' relevant experience.	0
Detailed Project Plan [10%]	The proposed timelines for the implementation and training are practical and within the scope. Please provide Gantt chart and narrative.	Besides meeting the "good rating", the important components are approached in an efficient manner that demonstrates that the tenderer has outstanding knowledge of subject matter and up to date resources to complete the task	10
		The approach is specifically tailored to address the specific project objectives and requirements. It is sufficiently flexible to accommodate changes that may occur.	7
		The approach is generic and not tailored to address the specific project objectives and requirements	5

ANNEXURE B RETURNABLE CHECKLIST

NOTE: The bidder is required to complete each and every schedule listed below.

The bidder must complete the following returnable documents:

RETURNABLE DOCUMENTS –		
The below documents must be submitted		
Description	Included	
	Yes	No
Central Supplier database (CSD Report)		
BBBEE certificate or sworn affidavit		
Company Profile		
Declaration by tenderer		
SBD 1 form		
A certified SAIW Level 2 Senior Welding Inspector and/or Welding Engineering degree to draw up WPS (or IACS equivalent		
SANAS (or equivalent) testing facilities to perform all required accredited testing required to issue all required certifications (indicate in narrative which facilities will be used),		
Proof that a quotation was received from an IACS Member Classification Society/Societies (and associated IACS Member Surveyor/Surveyors) for approval of pWPS, WPS and WPQR and WQC's (i.e., for approval of the procedure and the welder certifications		
Proof that the service provider is currently (or has recently) successfully managed, implemented, and completed an IACS or related welding project (include contactable references)		
Proof that the service provider is currently, or recently successfully implemented (include contactable references).		
Staff experience - attach CV		
Detailed project plan		